



Department of Commerce
SAVITRIBAI PHULE PUNE UNIVERSITY
M. Com Entrance Test
Sample Paper

Instructions:

- Please fill in all the necessary information
- All questions are compulsory.
- Each question carries one mark.(Total: 60 marks)
- Please write the correct option number only in the answer sheet provided.
- Use only capital letters to write the answer (A/B/C/D).
- Use either blue or black ink.(pencil not allowed)
- Only one cancellation is allowed.
- Use of calculator or any electronic gadget is not allowed.
- Please make the necessary calculations and other rough work only in the extra sheet provided.
- Do not carry any paper outside the examination hall.(Question booklet, answer sheet, rough sheet)
- Do not indulge in any malpractices. If found, the candidate shall be disqualified from the examination

Name: _____ Seat. No. _____

Date: _____

Signature of the Supervisor: _____ Time: _____

Section 1 (Logical Reasoning)

Complete the following series questions by finding the missing letter/ group of letters out of the given alternatives

Q1. AMG, BND, DOA, GPX, ?

- a. KQV
- b. KQU
- c. LQU
- d. LQT

Directions : Read the following information and answer Q2 to Q4.

A is the son of B. C is B's sister has a son D and a daughter E. F is the maternal uncle of D.

Q2. How is A related to D?

- a. Nephew
- b. Brother
- c. Uncle
- d. Cousin

Q3. How is E related to F?

- a. Sister
- b. Daughter
- c. Wife
- d. Niece

Q4. How many nephews does F have?

- a. Three
- b. Two
- c. One
- d. Nil

Q5. Suraj travelled from a point A straight to B at a distance of 80 m, he turned right and walked 50 m then again turned right and walked 70 m. Finally he turned right and walked 50 m. How far is he from the starting point?

- a. 20 m
- b. 50 m
- c. 70 m
- d. 10 m

Q6. Suman is 40 m South – West of Ashok, Prakash is 40 m South – East of Ashok. Prakash is in which direction of Suman?

- a. South
- b. North
- c. East
- d. North – east

Q7. Book is coded as Watch, Watch is coded as Bag, Bag is coded Dictionary and Dictionary as Window. Which is used to carry the books?

- a. Dictionary
- b. Bag
- c. Book
- d. Watch

Q8. In the following word pairs, identify the pair which is different from others.

- a. Capital – wealth
- b. Milk – curd
- c. Brightness – light
- d. Poor – penniless

Q9. Which of the following does not belong to the group?

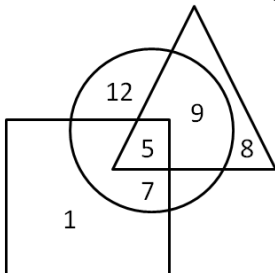
- a. MP
- b. RU
- c. AD
- d. HL

Q10. Which of the following answer choice would complete the series given below?

LNO PQS TVW XYA

- a. BCD
- b. BCE
- c. BDE
- d. DBF

Directions: Answer Q11 and Q12 on the basis of figure given below:



Circle : number of Scholars

Square : number of Teachers

Triangle : number of Mathematicians

- Q11. Which of the following numbers represents the group of those who are teachers, scholars and mathematicians as well?
- 8
 - 22
 - 5
 - 13
- Q12. Which of the following numbers represents the group of those who are both mathematicians and teachers?
- 5
 - 11
 - 14
 - 12
- Q13. 5, 8, 12, 17, 23, (?), 38
- 27
 - 30
 - 32
 - 34
- Q14. 1253, 2364, 3475, 4586, (?)
- 5679
 - 5697
 - 5468
 - 5846
- Q15. UME, VNF, WOG, ?
- XPH
 - QIA
 - XTL
 - XPD

Section 2 (English)

Answer Q1 to Q5 on the basis of following poem:

When Autumn Came

This is the way that autumn came to the trees: it stripped them down to the skin, left their ebony bodies naked.

It shook out the yellow leaves which were their hearts, scattered them over the ground.

Whoever wanted, trampled them out of shape;

not a single moan of protest was heard.

Birds that herald dreams
became strangers to their voice
when their song was throttled.
They dropped into the dust
even before the hunter strung his bow.

Oh, God of May, have mercy.
Bless these withered bodies
with the passion of your resurrection,
make their dead veins flow with blood.

Give some tree the gift of green again.
Let one bird sing

- Q1. Find out a word from the poem which means the same as 'renewal of life and hope'.
- Scattered
 - Resurrection
 - Withered
 - Strung
- Q2. The autumn strips-
- The skin of the trees
 - The leaves
 - The trees
 - The birds
- Q3. 'The gift of green' suggests:
- The plant
 - The life
 - The spring
 - The rain
- Q4. The colours yellow and green in the context of the poem symbolize:
- Dry and fresh leaves
 - Death and life
 - Dead veins and fresh blood
 - Good and bad leaves
- Q5. The autumn referred to in the poem relates to:
- The major features of the autumn season
 - The changes taking place in the spring season
 - The cycle of seasons
 - The images related to the autumn and spring seasons

Directions: Answer Q6. to Q12. on the basis of following instruction

Read the following passage containing seven blanks. For each blank 4 choices are given at the end of the passage. You are directed to choose a suitable word and write the answer:

A stout old lady was walking with her basket down the middle of a street in Petrograd to the great Q6 of the traffic and with no small Q7 to herself. It was pointed out to her that the pavement was the place for Q8, but she replied: "I'm going to walk where I like. We've got Q9 now." It did not occur to the dear old lady that if liberty _____ Q10 the pedestrian to walk down the middle of the road, then the end of such liberty would be universal _____ Q11. Everybody would be getting in everybody else's way and nobody would get anywhere. Q12 liberty would have become social anarchy.

- Q6.
- Amazement
 - Confusion
 - Help
 - Pleasure
- Q7.
- Peril
 - Punishment
 - Fun
 - Credit
- Q8.
- Travellers
 - Passengers
 - Passersby
 - Pedestrians

- Q9.
- a. License
 - b. Liberty
 - c. Law
 - d. Brain
- Q10.
- a. Brought
 - b. Facilitated
 - c. Disciplined
 - d. Entitled
- Q11.
- a. Triumph
 - b. Peace
 - c. Chaos
 - d. Law
- Q12.
- a. Legal
 - b. Limited
 - c. Everyone's
 - d. Individual

Direction: Select the option which gives the meaning of the underlined idiom. (Q13 to Q15)

- Q13. Every community has some black sheep.
- a. Black cloud
 - b. Innocent
 - c. Bad characters
 - d. Criminals
- Q14. Talk shop people are unbearable
- a. Rich
 - b. Who talk only about their own affairs
 - c. Business man
 - d. Shopkeepers
- Q15. When the teacher entered the class some of the boys shook in their shoes.
- a. Felt happy
 - b. Trembled with fear
 - c. Rejoiced
 - d. Made noise

Section 3 (Numerical Ability)

- Q1. Two numbers are in the ratio of 3:4 and the product of their LCM and HCF is 10800. The sum of the numbers is -----
- a. 180
 - b. 210
 - c. 225
 - d. 240
- Q2. Zero is counted as -----
- a. A whole number
 - b. A prime number
 - c. An integer
 - d. An even number

Q3. Find the number which is nearest to 3006 and exactly divisible by 29.

- a. 3100
- b. 3016
- c. 3121
- d. 3020

Q4. $\frac{17.28 \div ?}{3.6 \times 0.2} = 200$

- a. 120
- b. 1.20
- c. 12
- d. 0.12

Q5. $\frac{13.75 \times 13.75 - 3.75 \times 3.75}{13.75 - 3.75} = ?$

- a. 18.50
- b. 16.50
- c. 17.50
- d. 21.50

Q6. 27×243 is equal to

- a. 3^8
- b. 3^9
- c. 3^{10}
- d. 3^{11}

Q7. When the price of the gun was increased by 20%, the number of guns sold decreased by 15%.
What was the effect on the sales?

- a. 4% increase
- b. 4% decrease
- c. 2% increase
- d. 2% decrease

Q8. In what proportion must rice at Rs. 3.10 per kg be mixed with rice at Rs. 3.60 per kg so that the mixture becomes worth Rs. 3.25 per kg.

- a. 7:2
- b. 7:1
- c. 7:3
- d. 7:4

Q9. A shopkeeper purchases oranges at the rate of 11 oranges for Rs. 10 and sells them at the rate of 10 oranges for Rs. 11. His % profit or loss is

- a. 21% loss
- b. 21% gain
- c. 11.5 % loss
- d. 11.5% gain

Q10. A and B can together do a piece of work in 15 days. B alone can do it in 20 days. In how many days, can A alone to it?

- a. 30 days
- b. 40 days
- c. 45 days
- d. 60 days

- Q11. A sum of money becomes Rs. 6690 after three years and Rs. 10035 after 6 years on compound interest. The sum is -----
- Rs. 4400
 - Rs. 4445
 - Rs. 4460
 - Rs. 4520
- Q12. If the rent for grazing 40 cows for 20 days is Rs. 370, how many cows can graze for 30 days with Rs. 111?
- 6
 - 8
 - 5
 - 12
- Q13. A train leaves Meerut at 6.00 am and reaches Delhi at 10.00 am. Another train leaves Delhi at 8.00 am and reaches Meerut at 11.30 am. At what time would the two trains cross each other?
- 9.26 am
 - 9.00 am
 - 8.36 am
 - 8.56 am
- Q14. Five years ago Vijay's age was one-third of the age of Vikas and now Vijay's age is 17 years. What is the present age of Vikas?
- 9 years
 - 36 years
 - 41 years
 - 51 years
- Q15. The volume of a hemisphere is 19404 cubic cm. The total surface area is -----
- 2772 sq cm
 - 4158 sq cm
 - 5544 sq cm
 - 1386 sq cm

Section 4 (Commercial Knowledge)

Q1. 'Quid pro quo' in law has the following meaning:-

- Something for something
- Right from the beginning
- Cancellable contract
- Void contract

Q2. Match the following:

A Group	B Group
i. Human Resources	1. Commitment and Attitude
ii. Physical Resources	2. Brand Equity
iii. Company Image	3. Board of Directors
iv. Power Structure	4. Distribution Logistics

- i – 1, ii – 3, iii – 2, iv – 4
- i – 1, ii – 4, iii – 2, iv – 3
- i – 3, ii – 4, iii – 2, iv – 1
- i – 4, ii – 3, iii – 1, iv – 2

- Q3. _____ involves separating products into different classes on the basis of certain pre-determined standards, relating to size and quality.
- Marketing research
 - Grading
 - Standardization
 - Marketing
- Q4. ----- factors of business environment are also known as departmental factors.
- Internal
 - External
 - Micro
 - Macro
- Q5. Skill, quality, morale, commitment, attitude etc. which contribute to the strength and weakness of an organization are related to -----
- Technological resources
 - Human resources
 - Physical resources
 - Financial Resources
- Q6. GDP covers-----
- Production of goods only
 - Production of services only
 - Production of goods as well as services
 - Marketing of goods and services
- Q7. According to ----- principle of Accounting, all the items having significant economic effect on the business of the enterprise should be disclosed in the financial statements.
- Consistency
 - Materiality
 - Realization
 - Conservatism
- Q8. A firm has incurred various expenses for its 'plant'. Which one of the following is a capital expenditure?
- Carriage on purchase of plant
 - Cost of repairing the plant
 - Painting of plant
 - Maintenance of plant
- Q9. Capital brought in by the proprietor is an example of -----
- Increase in asset and increase in liability
 - Increase in liability and decrease in asset
 - Increase in asset and decrease in liability
 - Increase in one asset and decrease in another asset
- Q10. The premium for goodwill brought in by the new partner shall be given to the existing partners on the basis of -----
- Old capital ratio
 - New profit sharing ratio
 - Profit sacrificing ratio
 - New capital ratio
- Q11. Which cost is taken into consideration for 'make or buy' decision?
- Relevant cost
 - Total cost
 - Cost of production
 - Prime cost

- Q12. During the introduction stage of a product, the primary goal is
- To gain consumer preference and increase sales
 - To maintain market share and extend the product life cycle
 - To establish a market and build primary demand for the product class
 - To reduce costs and find new uses for the product
- Q13. They are not transferred as a part of value of stock to the next accounting year.
- Fixed cost
 - Variable cost
 - Product cost
 - Period cost
- Q14. Policy making is an important part of the process of –
- Organising
 - Planning
 - Co-ordinating
 - Motivating
- Q15. Process of delegation of authority involves.
- Transfer of authority
 - Transfer of responsibility
 - Transfer of authority and responsibility
 - Transfer of key management functions.

